



# SageTech Solutions

UEI: XZPZCQAY8WD9 | CAGE Code: 8HTM5

## CAPABILITIES STATEMENT



Legal Business Name: SageTech Solutions LLC  
UEI: XZPZCQAY8WD9 | CAGE Code: 8HTM5  
Physical Address: 9711 Washingtonian Blvd Suite 550,  
Gaithersburg, MD 20878  
Website: www.sagetechllc.com

### ABOUT US

SageTech Solutions is a cybersecurity and IT program management firm founded by a former federal employee holding credentials such as MPA, PMP, CISM, CASP, an experienced technology leader with 20+ years supporting federal agencies and large enterprises. We specialize in NIST-based cybersecurity governance, cloud security oversight, health IT, enterprise risk reduction via AI tools, and full-lifecycle IT program management with acquisition support. Our team has delivered results for the Department of Energy, Department of Defense, Department of State, Social Security Administration, Centers for Medicare & Medicaid Services, DIA, and Intelligence

### NAICS CODES

541512 541611 518210 541690  
541519

### PRODUCT SERVICE CODES

D310 R408 D399 D305  
R428 D302 R704 D316



### CORE COMPETENCIES

- Cybersecurity Governance & Compliance
- Artificial Intelligence (AI)
- IT Program & Project Management
- Security Architecture & Technical Advisory
- Health IT
- Acquisition Support and Training

### WHY CHOOSE US

- **Unmatched Federal Cybersecurity Expertise**  
Extensive experience across NIST 800-53, FISMA, FISCAM, FedRAMP, ServiceNow IRM, ATO processes, and enterprise continuous monitoring, built in high-impact federal environments.
- **Proven Leadership in Complex IT Programs**  
Leadership backed by PMP, ITIL, Agile, Scrum, and Lean expertise, supporting disciplined execution across data center operations, modernization efforts, and multi-vendor programs.
- **Demonstrated Success Across Federal Agencies**  
Proven performance delivering cybersecurity, program leadership, audits, and infrastructure support across defense, intelligence, diplomatic, and healthcare missions.
- **Recognized Excellence**  
Award-winning performance reflecting consistent quality, innovation, and measurable mission impact.

### PAST PERFORMANCE

**Department of Energy (DOE) – Information Security Continuous Monitoring (ISCM) Lead Antietam Technologies | 05/2021 – 08/2023**

Led enterprise ISCM operations; managed analysts and developers; matured cybersecurity metrics; supported FISMA/IG audits; briefed senior leadership; and directed ATO activities using NIST frameworks, BigFix, Tenable, Splunk, Power BI, and CSAM.

**Defense Information Systems Agency (DISA) – Information System Security Specialist Leidos | 12/2020 – 04/2021**

Provided cybersecurity engineering and RMF/ATO support; led ISSM/ISSO functions; oversaw documentation and security control assessments; and coordinated with multi-contractor teams using eMASS, Jira, and Confluence.

**Office of the Director of National Intelligence (ODNI) – Cybersecurity Lead Leidos | 04/2020 – 12/2020**

Developed IC-wide cybersecurity metrics and maturity models; authored policy; supported cloud governance for IC-ITE environments; and collaborated with Five Eyes partners on enterprise cloud initiatives.

**Socio-Economic Status:** *Women-Owned Small Business (WOSB), Veteran-Owned Small Business (VOSB), Service-Disabled Veteran-Owned Small Business (SDVOSB)*

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(240) 784-7418



# Gray Matters Technology Services – SageTech Solutions Joint Capability Statement



**GMTS UEI#: DRJDASA3SJJ3**

**Cage Code: 4VUH8**

**DUNS#: 615433088**

**SageTech UEI#: XZPZCQAY8WD9**

**Cage Code: 8HTM5**

## Collective Designations



## NAICS Codes

**541511 - Custom Computer Programming Services**

**541512 - Computer Systems Design Services**

**541513 - Computer Facilities Management Services**

**541519 - Other Computer Related Services**

**541611 - Administrative Management and General Management Consulting Services**

**541612 - Human Resources Consulting Services Small Business**

**541618 - Other Management Consulting Services Small Business**

**541690 - Other Scientific and Technical Consulting Services Small Business**

**541720 - Research and Development in the Social Sciences and Humanities Small Business**

**541990 - All Other Professional, Scientific and Technical Services Small Business**

**541330 - Engineering Services**

**541380 - Testing Laboratories and Services**

**541490 - Other Specialized Design Services**

## Website References

[www.sagetechllc.com](http://www.sagetechllc.com) (Protégé)

[www.graymatterstech.com](http://www.graymatterstech.com) (Mentor)

## Corporate Certifications



## Points of Contact

**Danielle Carr, Chief Strategy Officer/CEO**

SageTech Solutions LLC

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**Mobile: 240-784-7418**

**Barbara Gray, President**

Gray Matters Technology Services LLC

**Email: [bgray@graymatterstech.com](mailto:bgray@graymatterstech.com)**

**Mobile: 202-420-1767**

## Technology Innovations

Gray Matters Technology Services (GMTS) & SageTech Solutions LLC deliver outcomes backed by seven years together: on time delivery, accurate estimates, and execution. We deliver GOTS and COTS on secure platforms using cost-effective performance delivery, technology insertion, and innovation. Gray Matters Technology & SageTech Solutions has merged to form an agile Mentor/Protégé approach, providing proven solutions, experienced technical teams, and relationships with large businesses such as AWS, Microsoft, Elastic, and OpenAI. Our cost impact approach reduces resources and licensing needs. Our relationship lead has 30+ years of government and commercial relationship management, acquisitions training, and serves as Lead for the Executive Leadership Council. Our collective capabilities and past performance include AI Agile, Web Applications Solutions, Cybersecurity RMF, Cybersecurity tools expertise, and Systems Integration.

## GMTS & SageTech Solutions - Proven Capabilities

### Information Systems Development

- Enterprise Architecture
- AI Agile DevSecOps
- Data Modernization
- Cyber Security/Audits/RMF
- Security Architecture
- Technical Advisory SMEs
- Artificial Intelligence/Training
- Logistics Support
- CM/Quality Assurance/IV&V
- Agile/AI/Data Modernization
- AWS & Azure Cloud Transition Solutions

### Program Management Support

- Strategic Connections Advisory Group
- Enterprise Risk Management
- GOTS Subject Matter Experts
- IT Program Management
- Acquisitions Support & Training

### IT Health Sector

- Medical Staffing
- Integrated Medicine Assistance
- Medical Accuracy Reviews (MARs)

## Contract Vehicles

### GMTS Prime Contract Vehicles

- GSA MAS Schedule (GS-35F-290CA)
- e-FAST BPA (693KA9-22-A-00152)
- GSA OASIS Plus-8a
- 8a STARS III (GWAC) - 47QTCB21D0291

### Subcontractor Contract Vehicles

- GSA MOBIS
- MDA SHIELD MA-IDIQ
- Navy SeaPort NxG
- DHS EAGLE II
- CATS

## Past Performance

